

Business establishment & contract drafting

Commercial Legal Services

Sector: Technology and Software Development
Enterprise Size: R1m+
Project Duration: 3 months

Introduction

Addison Comline was approached by an ambitious businessperson that wanted to establish a new business. The client was looking for assistance and expert drafting skills in developing agreements. Addison Comline's consulting expertise, execution capacity and bespoke service offering were highly regarded by the businessperson.

Objective

- Develop business and organisational strategy in collaboration with the client.
- Drafting of company constitutional documents (MOI and Shareholder Agreements).
- Design the organisational capacity to match the ambition of the business plan.
- Develop a Joint Venture / Partnership Agreement in conjunction with numerous parties.
- Satisfy all necessary regulatory and compliance elements.

Our approach

We performed a full business assessment that included analysis and suggestions related to operations, finance and risk environments.

Addison Comline makes use of a unique methodology that has been developed based on global best practices in conjunction with decades of experience. We make use of databases that are used in the Banking and Private Equity markets in the local markets. Our core 'Ai'® methodology has been continuously refined and we subject this methodology to independent review and rating on an annual basis.

Work performed

We assisted in the following:

1. Company formation and establishment services
2. Drafting of funding and investment transactions
3. General advisory services relating to financial transactions.
4. Loan Transactions and Corresponding Security
5. Legal due diligence
6. Reserve bank matters

Outcomes achieved

- Tax roll over relief structures
- Transactional structuring, negotiations and execution
- B-BBEE restructuring and corporate advisory
- Shareholder ownership & ESOPs
- Company and service-related agreements
- Intellectual property and license agreements
- Contract management

Client feedback

“We highly recommend Addison Comline to business owners that are looking for strategic advice regarding a transaction or corporate restructuring process that will result in the best possible outcome for the business.”

For further insights and our services or visit www.addisoncomline.co.za

About Addison Comline

Addison Comline provides insight, advice and direction to senior executives, business owners and shareholders with an emphasis on high-impact, value-enhancing work that is clearly understood and supported by our clients. Our services include corporate finance, legal and business-owner solutions, for example share structures, incentive structuring and succession plans. Our custom designed solutions help clients achieve their business and financial goals.

Areas of expertise

Corporate finance

Providing access to funding sources, capital structuring solutions and enhancing investment decisions.

Legal services

Corporate & commercial legal services including contractual negotiation, drafting, vetting and management; M&A transactions; corporate structuring and corporate finance; private equity & Financial transactions; personal client estate structuring and wealth management and corporate governance.

Business-owner solutions and services

Advice, assistance and help for entrepreneurs and owners of business who require specialist solutions to enhance and realise sustainable value within their enterprise as well as for themselves.

Contact details

Addison Comline (Pty) Ltd.

Telephone +27 (0) 10 005 3277

Email info@addisoncomline.co.za

Web www.addisoncomline.co.za

